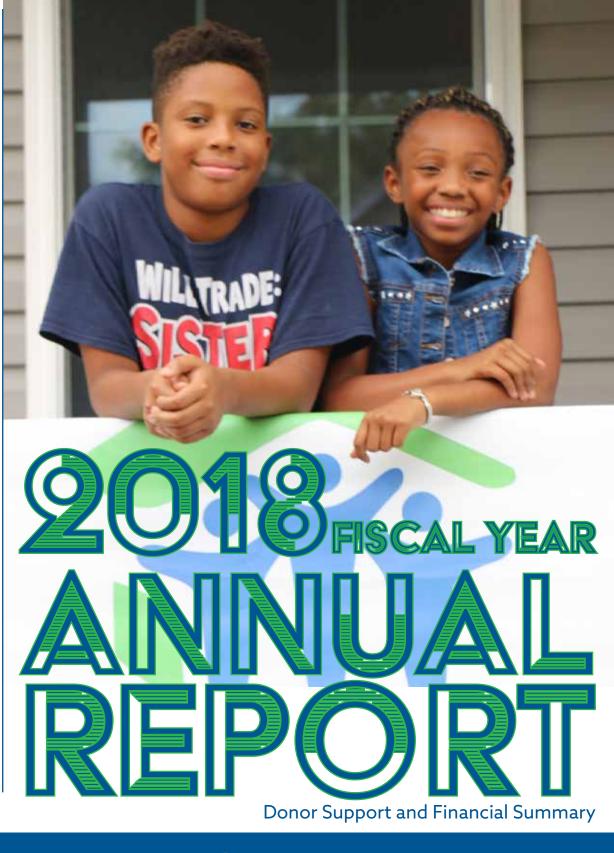
# \* HOME REPAIRS REHABS \* NEW HOMES build the



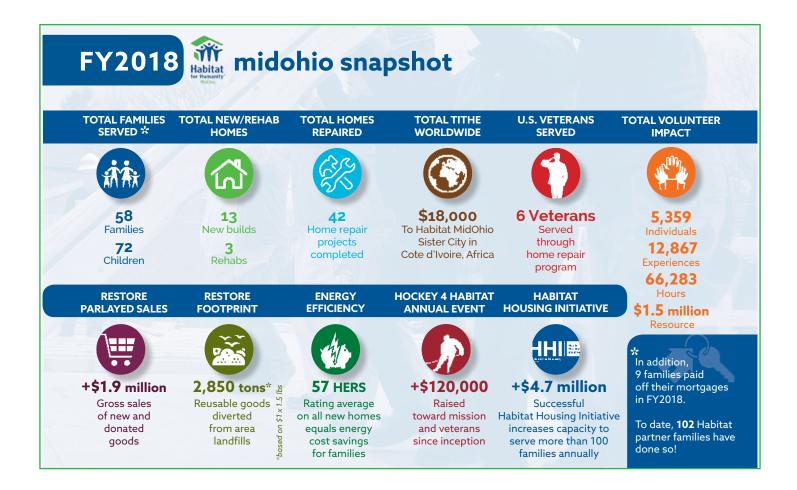




# Dear Friends-

Habitat for Humanity-MidOhio would like to thank you for your generous support of our mission this year. In an effort to maximize that support and help limit our carbon footprint, we are no longer producing a full-scale, printed, annual report for distribution.

The "snapshot" graphic below was made available to our stakeholders in lieu of an annual report document. In an effort to supplement that information, the following pages have been produced to recognize our partners and donors and to provide a fiscal report



# HOUSE & PROGRAM STEWARDSHIP and DONORS

Through their generous financial and volunteer support, house and program sponsors are a critical part of Habitat's mission. Because of their commitment and partnership, local hard-working families were able to achieve their dream of homeownership, decent housing, and safer neighborhoods.

# \$500,000+

City of Columbus, Department of Development

# \$150,000+

American Electric Power Foundation Central Ohio Community Improvement Corporation

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Alan & Bobbie Weiler The Montei Foundation Thrivent Financial: Thrivent Builds Homes U.S. Department of HUD (SHOP Program)

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Abercrombie & Fitch The John and Mary Alford Foundation Alliance Data Ameriprise, The Chaddock Group **BIA of Central Ohio Foundation** Church of the Resurrection Columbia Gas Energy Star New Homes **Common House Ales** Farmers Insurance Hexion Home Depot Foundation Honda R&A Americas JPMorgan Chase & Co. **KeyBank** Licking County Foundation Mactools Madison Christian Church Mifflin Presbyterian Church New Albany Habitat Partnership **Ohio Wireless Association Owens Corning Foundation** Simpson Strong-Tie Company, Inc. T&R Properties, Inc. The Bridge Community Center The Energy Cooperative The Champion Communities The Harry C. Moores Foundation The William H. Davis, Dorothy M. Davis and William C. Davis Foundation **Thrivent Financial: Builds Repairs** Union Savings Bank **UPS** Foundation Vineyard Church of Columbus Worthington Christian Church Zonta Service Foundation of Columbus, Inc.

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#### WORKPLACE GIVING FEDERATIONS

Community Shares of MidOhio United Way of Central Ohio United Way of Greater Atlanta United Way of Greater Rochester United Way of Metropolitan Chicago

#### WORKPLACE GIVING CAMPAIGNS, MATCHING GIFT PROGRAMS, & VOLUNTEER GRANTS

AEP Alliance Data **Battelle Memorial Institute** Bricker & Eckler Cardinal Health **Citi Foundation** Discover Fidelity Charitable Gift Fund Honda **IBM** JPMorgan Chase & Co. **KPMG** Marathon Petroleum Corporation The Columbus Foundation Microsoft Morgan Stanley Nationwide Network for Good Pfizer **Thrivent Financial** Verizon Wells Fargo

#### **AFFILIATE PARTNERS**

Through generous financial support and gifts of additional resources, including products and services, Habitat benefits from the goodwill of corporations, faith organizations, government entities, and other groups throughout the year to fulfill our mission.

**Amazon Smile Foundation** Apprisen **BIA of Central Ohio Foundation Byers Chrysler, LLC Campus Partners** Central Ohio Community Improvement Corporation City of Columbus, Department of Development City of Newark, Department of Development **Community Development for All People Dave Fox Remodeling Denison Habitat** Federal Home Loan Bank of Cincinnati Habitat for Humanity International Habitat for Humanity Ohio **Kroger Company** Mid-Ohio Regional Planning Commission **NeighborWorks** Overbrook Presbyterian "Quilt Club" The Ohio State University Habitat for Humanity Campus Chapter Solid Waste Authority of Central Ohio

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# **ADOPT-A-HOUSE PARTNERS**

Adopt-A-House Partnership congregations support the work of the affiliate throughout the year by providing valuable house sponsorships, donations, volunteer support, and outreach.

# **Church of the Resurrection**

#### **Hilliard Adopt-A-House**

Hilliard United Methodist Church Indian Run United Methodist Church King Avenue United Methodist Church Linworth United Methodist Church St. Brendan the Navigator Catholic Church St. James Lutheran Church

# **Mifflin Presbyterian Church**

#### New Albany Adopt-A-House

New Albany Presbyterian Church New Albany United Methodist Church

#### Northside Partnership

All Saints Lutheran Church Bethel International United Methodist Church Bethel Presbyterian Church Columbus Mennonite Church Dublin Presbyterian Church Immaculate Conception Catholic Church Jerome United Methodist Church Meadow Park Church of God New Hope Reformed Church Northwest Chapel Olentangy Christian Reformed Church Overbrook Presbyterian Church Prince of Peace Lutheran Church St. Brigid Catholic Church St. John's Episcopal Church St. Patrick's Episcopal Church Worthington Christian Church Worthington Presbyterian Church Worthington United Methodist Church

# **Northwest Adopt-A-House**

Covenant Presbyterian Church First Community Church Holy Trinity Lutheran Church Northwest Christian Church Riverside United Methodist Church St. Agatha Roman Catholic Church St. Andrew Catholic Church St. Mark's Episcopal Church

# **Thrivent Builds**

Advent Lutheran Church Ascension Lutheran Church Atonement Lutheran Church Clinton Heights Lutheran Church Gethsemane Lutheran Church Linden Lutheran Church Lord of Life Lutheran Church Messiah Lutheran Church North Community Lutheran Church Peace Lutheran Church Prince of Peace Lutheran Church **Reformation Lutheran Church Resurrection Lutheran Church** St. Luke Lutheran Church St. Paul Lutheran Church Zion Lutheran Church

# **FAITH PARTNERS**

Faith Partners support the work of the affiliate throughout the year by providing donations and volunteer support.

All Shepherds Lutheran Church Beechwold Christian Church Bharatiya Hindu Temple The Bridge Community Center Catholic Diocese of Columbus Christ Evangelical Lutheran Church Christ Lutheran Church of Newark Church of the Good Shepherd United Methodist **Columbus Center for Spiritual Living Congregation Tifereth Israel** CrossRoads Mission **Epiphany Lutheran Church** Fellowship Lutheran Church First Church of God First Presbyterian Church of Newark First United Methodist Church - Mt. Sterling Fourth Avenue Christian Church Granville Friends **JewishColumbus** Latter Day Saints Missionaries Light of Christ Mission Madison Christian Church Maize Manor United Methodist Church New Wine Covenant Community Church North Unitarian Universalist Congregation **Ohio Malayalee Christian Congregation** Presbyterian Church of Johnstown St. Thomas More Newman Center Second Presbyterian Church of Newark Stonybrook United Methodist Church University Baptist Church Vineyard Church of Columbus Wexner Service Corps

#### **AFFILIATE PROGRAM PARTNERS**

Veterans Build Program Partners To uniquely honor our veterans who enter our program, Habitat MidOhio's Veterans Build Program provides project cost reduction, based on years of active service.

The William H. Davis, Dorothy M. Davis and William C. Davis Foundation Home Depot Foundation

#### SUSTAINABLE BUILDING PARTNERS

Habitat families enjoy a more comfortable home throughout the seasons with lower gas and electricity bills – as well as better peace of mind – due to our Sustainable Building Program.

AEP Ohio/Columbia Gas of Ohio ENERGY START New Homes American Electric Power Foundation



# Habitat for Humanity®

#### Habitat Housing Initiative (HHI)

In 2016 we launched the Habitat Housing Initiative, which is a five-year, \$4.7 million project that will transform our affiliate and the community by providing the resources to bring the number of families served by Habitat MidOhio from about 30, to more than 100 annually!

The increase in families served will be primarily through our owner-occupied home repair program. We want to thank the following donors who have supported the Habitat Housing Initiative.

The names on the following page made the HHI possible.

No the second of the second of the se	÷(50.000		¢5 000
Nationwide Foundation	\$650,000	Ray & Lois Zettler	\$5,000
Herbert & Patricia Murphy Foundation	\$600,000	Joshua & Shelby Behnke	\$2,500
American Electric Power Foundation	\$500,000	Helen Pestel	\$2,500
Columbia Gas of Ohio	\$400,000	Kyle & Karen Sharp	\$2,500
Huntington National Bank	\$300,000	E.J. Thomas	\$1,500
KeyBank	\$250,000	Tony & Beth Bonarrigo	\$1,200
United Way of Central Ohio	\$250,000	Jean Dillmore	\$1,000
Dworken & Bernstein, Co., LPA	\$150,000	Brian & Megan Canavan	\$1,000
Fifth Third Foundation	\$100,000	Bill & Diane Corbett	\$1,000
LOTH, Inc.	\$100,000	Jim DeRoberts	\$1,000
Ohio Capital Corporation for Housing	\$100,000	Michael & Janet Finn	\$1,000
Park National Corporation Foundation	\$100,000	Rita Itsell	\$800
Big Lots Foundation	\$75,000	David & Laura Kline	\$800
The Columbus Foundation:	·	Sue Glander	\$500
Richard H. & Ann Shafer Fund	\$75,000	Barbara Poppe	\$500
Osteopathic Heritage Foundation	\$75,000	Doug & Ann Teske	\$500
Joe & Bonnie Reilly - Thrivent Financial	\$75,000	David & Jane Crombie	\$350
Safelite AutoGlass	\$75,000	Audrey Stacy	\$250
Tom & Kathy Robertson	\$70,000	Jack & Rebecca Dicke	\$250
Elford	\$50,000	Michael & Sharon Palacky	\$250
Kroger Company	\$50,000	Bob & Bobbie Glotzhober	\$200
Licking Memorial Hospital	\$50,000		\$150
	\$50,000	Bill & Jane Myers	
Central Ohio Community	¢50.000	Robert Zelli	\$111
Improvement Corporation	\$50,000	Larry & Marianne Anderson	\$100
Alliance Data	\$40,000	Lynne Ayres	\$100
Anonymous	\$40,000	David & Sharron Coplin	\$100
Worthington Industries	\$40,000	David & Tracy Crouse	\$100
Southgate Corporation	\$30,000	Monica Durbin	\$100
Anonymous	\$25,000	Kevin Davis & Christine Fleisher	\$100
The John and Mary Alford Foundation	\$25,000	Betty Gabel	\$100
CBRE	\$25,000	Janet Howson	\$100
The Crane Group	\$25,000	Laurence Hughes	\$100
Dan & Diane DeLawder	\$25,000	Carol Knoblauch	\$100
Englefield Oil Company	\$25,000	Craig Mosier II	\$100
The Grote Family	\$25,000	William Ryan	\$100
Mirolo Charitable Foundation	\$25,000	Shawn Sites	\$100
GBQ Partners, LLC Unalan Family	\$25,000	Brenda Wickline	\$100
Wolfe Associates, Inc.	\$25,000	Nancy Alonzo	\$75
David & Cathy Presper	\$20,000	George & Sharon Schuliger	\$75
Greg & Linda Smith	\$16,000	Gretchen Humphrey	\$50
Rae Ann Dankovic & Scott Baharis	\$15,000	Irene Ralls	\$50
The Energy Cooperative	\$15,000	Gay & Jerry Schueller	\$50
Bricker & Eckler, LLP	\$10,000	Richard Stickel	\$50
Brady & Annie Burt	\$10,000	Richard and Jane Scott	\$35
Mike & Lisa Fitzpatrick	\$10,000	Jim & Dorothy Ward	\$35
IGS Energy	\$10,000	Abdinur Elmi	\$25
Gerlinda Lott	\$10,000	Jane Falk	\$25
Greg & Amanda Skinner	\$10,000	Eugene Fisher	\$25
Skip Weiler	\$10,000	Daniel & Sheilah Flad	\$25
PNC Foundation	\$8,000	Marilyn Hood	\$20
Michael & Mikelle Copella	\$7,500	R. Neal Pierce	\$20
Scott & Anne Moore	\$6,000	Patricia Rigby	\$20
		Kathleen Faulstich	\$20
Betsy Turrell Farrar & John Farrar IV	\$5,000 \$5,000		ŞTÜ
Matt Miller	\$5,000 \$5,000		
The Wallick Family Foundation	\$5,000		

#### DONORS

Thank you to the thousands of individuals, churches, faith groups, companies, and organizations who made a financial contribution to our mission.

# **Foundation Builders**

Donors who have decided to make an easy, monthly commitment to help sustain Habitat MidOhio's mission.

Anonymous (1) John Heironimus Scott & Anne Moore Mary Rhea Jessie Valentine Ileana Vermilyea Bret Wiegman

**\$100,000+** Laverne Vogt Trust

#### \$24,999-\$5,000

Anonymous (1) All Life Foundation All Saints Lutheran Church **Battelle Employee Giving Christopher Burke** Tina & John Burtch Dan & Diane DeLawder Johanna Destefano Farmers Insurance Fidelity Charitable Gift Fund **First Community Church** JPMorgan Chase & Co. Employee Giving Campaign Gerlinde Lott Network for Good Paypal Charitable Giving Fund **Neil Perkins Dave & Cathy Presper** Prince of Peace Lutheran - Dublin Joe & Bonnie Reilly **Riverside United Methodist Church Richard & Marilyn Schmidt** Worthington Christian Church YourCause Employee Giving Program

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Anonymous (2) Atonement Lutheran Church Charles Beck Foundation Kenneth & Connie Becker Beechwold Christian Church George & Kim Bennett, Jr. Bethel International United Methodist Church Bethel Presbyterian Church John & Susan Boylan Brady & Annie Burt Rodney Chaffee **Commission on Service & Volunteerism** Jack & Carol Conner **Crane Group** Cushman & Wakefield George & Nancy Byers Gary & Peggy Dolch Jay Drummond Fellowship Lutheran Church First Presbyterian Church - Newark **Fischer Homes** Loren Geistfeld Gethsemane Lutheran Church Nancy Hamilton Paul Hammer James Hayter Jay & Elizabeth Heiser Andrea Hire Interstate Gas & Supply, Inc. Rita Itsell Johncol, Inc. Susan Johnson Karen Kennedy David & Laura Kline Stuart & Mary Anne Knecht Mark & Megan Kvamme Robert & Theresa Lembach Jeff & Wendy Luedke Richard & Denise Maksimoski Bob & Janie McIntyre Meadow Park Church of God Scott & Anne Moore Dennis Muchnicki New Albany United Methodist Church **Olentangy Christian Reformed Church Regina Ormond Overbrook Presbyterian Church Ellen Peters** Steven & Mary Ellen Piehler Premier Commerical Construction, LLC **Reformation Lutheran Church** Joe & Judy Reidy Rob & Suzanne Reinbolt William & Deborah Rusch Steve Scarbrough Schwab Charitable **Stephanie Shaw** St. Agatha Roman Catholic Church St. Brigid of Kildare Catholic Church St. Mark's Episcopal Church St. Paul Lutheran Church

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David Jeggle Sharon Jenkins Barbara Johnson Cynthia Johnson **Erin Johnson Cheryl Johnson** Ron & Linda Johnston **Thomas & Kathleen Jones** Joan Kaniaris **Robert & Lois Keck** David & Rebecca Keck Rev. John Keenv **Richard & Lois Keilholz** Teena Kendrick Howard & Kathleen Kerchner **Robin Kern** Craig King **Arthur Kinnell** Neil Kirby John & Marilyn Kircher Kathryn Kirn Mary Kirstein Terri Klinker Ann Kneidinger-Flakerty Jayne Knost Dave Komoroski **Ritsu Kondo** Alexander & Marie Kosta Joel Kratzer Jeffrey & Laura Kriegel Gene & Gladyce Kuhn Nomer & Pamela Lagunzad Ted Lahm Erik Lambert Chris Landes Paul & Patricia Lantis David & Susan Lantz David & Karen Lashley Pat Laudick Charles & Peggy Lemon John & Jane Lengel Celia Leonard Ken & Mary Leonard Dan Lewis Wen Shing Liaw **Rachel Limpach** Pogma Linder John Litchfield Barbara Locklin James & Clare Long

Roman Loza Sarah Luchs **Rhonda** Luetje Jason Macke Jerry & Marilyn Maddox Brian Makela Eric Maki Jerome & Kimberly Malone Rebecca Gurk & Stuart Mangel **Carolyn Markis** Sieglinde Martin Shana Martin **Tonya Mathias Thomas & Julie Maurer** Michael & Diana McCullough Brian McDonald Ethan McGory Alex McSurley **Rich & Monica Merkel** Kathy Meyer **Rachel Middleton Charles Miller** Alec Miller Carl & Helen Miller Steven Miller Mark Miller Joan Miller Gerald & Melissa Mindek **Barbara Mindel** Marla Miragliotta **Robert Molnar** James & Anne Morganstern **Brian Morris Elizabeth Moser** Ann Mossey Justin Muchoney Randall & Kathleen Mueller David & Cynthia Muse James & Carol Myers Janice Nader Randall Neidenthal Vicki Nichols Sandra Nicholson David & Mariko Niwa **Steven Noce** Kim Noel **Dorothy Nolan** Lorraine Normore Ohio Auto Group (AAA) Kevin O'Neill

Kevin O'Reilly **Benjamin Owings** Ann Palcisco **Michael Palillo Cheryl Parsons Diana** Pastore Debra Patterson **Gregg** Peace **Stephen & Carole Pearson** Antonio Peirano **Penelope Perkins Brian Peterson** Neal Pierce Debbie Popo **Carol Pottmeyer** Susan Prince David & Martha Prosser Nancy Pugh **Gregory & Rita Purnell** Karen Quelette Maurice Quinichett Sharon Ramsay Sara Rastegar Alice Rathburn Joyce Ray **RCO Store One, LLC** Brad & Faith Rechel Diana Reddick Venugopal Reddy Keith Redmill Kristina Reed Benhamin Reemsnyder Mary Rees Ellen Rose Reik Chris & Katy Rembold Allen & Mary Renner Kristin Lindberg & Timothy Rennick Linda Ridenour Carol Ries Patricia Rigby **Clare Ritter** Kyra Roberson Pamela Roberts **Steve Rockwell** Meagan Roeth Roosters Michael Rosenfeld Michael & Dorothy Rothgery Linda Roy John & Mary Sandman

Jay & Julie Sanford **Carol Savolaine** Thomas & Susan Schaffer Lori Schaffert **Carolyn Schiefer** Gloria Schmitz Kenneth & Diane Schneider George & Sharon Schuliger **Richard & Jane Scott Christopher & Leslie Scott Robin Scott** Don & Pam Seidelmann Dave & Sheila Seifert **Carol Seitz** Martha Serle Harry & Rhonda Shamansky **Robert & Ann Shelly Michele Sherman** Jeffrey Sherman Dennis & Susan Shreve Judy Shriner Aarica & Larry Shuman David & Betsy Sidor Linda Siefkas **Myron Simkins Katherine Sites Janet Sjaw** Don & Carol Skinn Douglas & Patricia Slusher **Bradley & Lauren Smith** Judy Smith Anne Smith Brian & Julie Smith Caleb Smith Sadie Smith Kathleen Snapp Sarah Spaner Jessica Sprankle St. Catharine School **Gabriel Staats** Melinda Starcher State Highway Supply, Inc. **Richard Stickel Roseann Stoehr Darrell & Carla Stokes** Karen Strelou Dawn Stubbs Myra Stull **Richard & Marsha Taliaferro** Tom & Lynne Tappan **Bob Thayer** 

Robert & Rebecca Theisen Silas Thimmes **Timothy Thissen** Larry Thomas, Jr. **David Thompson Gloria Thompson Raymond & Lucille Tillery** Eleanor Trapp Harold & Julie Tucker **Bill Turns** Virginia Tyler United Way of Metropolitan Chicago Anne Valauri Jessie Valentine **Thomas Vereb** Louis & Mary Vonville Eric & Kelly Wagner Jutta Wait Christine Walkup Andrea Waller Almar Walter Laura Waltz Daniel & Karen Wander Jim & Gail Warburton Jim & Dorothy Ward Phil & Liz Washburn Angila Watkins James Weaver Hope Weber Melanie Wehmeyer Wendy Weiler Wells Fargo Community Support Campaign David & Tammy Wharton Joshua Wickham Tom & Valerie Wilkinson Samuel & Constance Williams Roger & Madeleine Williams Kate Wilson Susan Wilson Leanna Wing Joanne Wissler Maria Wolf Gerald & Nancy Wolfe **Robert Woodruff** Thomas & Gloria Wylie \* We work hard to Larry Yinger ensure the proper spelling and Debra Young acknowledgment of Jane Young every gift we receive. Daivd & Tina Younoszai If you notice any errors, please don't hesitate **Muriel Ziglar** to contact us at: info@

Kathleen Zwanziger

habitatmidohio.org.

#### **RESTORE PARTNERS**

Habitat's ReStore is a unique resale outlet that offers donated home goods, building materials and home improvement products to the general public. Income generated from Habitat MidOhio's two ReStores provides an important source of funding for our mission.

The ReStores also allow local residents to recycle and repurpose a large volume of items that would otherwise end up in our landfills. ReStore goods are priced at a discount that enables community residents to affordably maintain and improve their homes.

In addition, the ReStores benefit from volunteer assistance, providing an opportunity for community members and companies to give back.

#### GOLD

A Mop and A Mess Adam & Catherine Hamilton Enter-prises America's Floor Source **APCO** Industries **Builders Resources Columbus Commercial Floors** Dave Fox Design Build Remodelers Easton Town Center II, LLC Famous Supply First Watch Fox & Hounds Apartments Gardens At Polaris Apartments Gardner, Inc. Granite & Marble Imports **HD** Supply **NFI Industries NiSource Political Action Committee** Phillipi Commerce, Ltd. Spectra Contract Flooring Strader's Garden Center SupplyHouse.com / The Boys Ohio LLC Tri State Construction (Sawyer Man-or) **United Furniture & Seating Weatherables** Willoughby Supply



#### SILVER

Behal Sampson Dietz Bridgestreet Global Hospitality Cardinal Building Supply Celmark Development Collamore Built Hamilton Parker Company Johnstone Supply Lowe's #1175 Maintenance Supply Headquarters Maple Craft Marriott NW/Pyramid Hospitality Nicholson Builders Precision Seven Construction LLC Progressive Flooring Services Simple Bath



# FINANCIALS

Habitat for Humanity-MidOhio continues to take seriously our responsibilities as stewards of the funds entrusted to us, and to operate with accountability, transparency and financial integrity. The financial information provided in this report attests to our continued strong support from the MidOhio community.

# **TOTAL EXPENSES:**

• •	Program and % of whole: Management & General and % Fundraising and % of whole:	of whole:	\$5,828,421 \$   949,791 \$   726, 861	77% 13% 10%
		TOTAL:	\$7,505,073	100%
PRO	GRAM EXPENSES:			
• • •	ReStore Homeowner Services Construction Services Volunteer Services Programs		\$1,308,003 \$ 375,693 \$3,648,625 \$ 226,217 \$ 269,883	
		TOTAL:	\$5,828,421	
	YEAR END NE	TASSETS:	\$12,897,170	
SOU	YEAR END NE	F ASSETS:	\$12,897,170	
SOU		T ASSETS:	\$12,897,170 \$476,639 \$2,439,238 \$1,968,737 \$874,637 \$874,637 \$827,320 \$203,231 \$101,728 \$221,000 \$570,450	

Habitat for Humanity-MidOhio is a 501 (c) 3 nonprofit corporation. EIN 31-1217994 Recent IRS Form 990 filings and annual reports may be viewed by visiting our website at: www.HabitatMidOhio.org/about-habitat/financial-reports

(including Habitat Housing Initiative)

# HABITAT FOR HUMANITY-MIDOHIO LEADERSHIP

# **Officers and Board**

Chairman: Mike Fitzpatrick, Elford Development, Ltd

Vice Chairman: Greg Smith, Retired-The Scotts Miracle-Gro Company

Immediate Past Chairman: Kyle Sharp, The Ohio State University Wexner Medical Center

Treasurer: Scott Moore, American Electric Power

Secretary: Brady Burt, Park National Bank

Tony Bonarrigo, Huntington National Bank Michael Copella, CBRE Rae Ann Dankovic, Nationwide Elizabeth Farrar, Vorys, Sater, Seymour & Pease, LLP Jason Lawler, Loth Inc. James Petrie, Bricker & Eckler, LLP Joe Reilly, Thrivent Financial Tom Robertson, Morgan Stanley Gregory Skinner, NiSource E.J. Thomas, Habitat for Humanity-MidOhio Kazim Unalan, GBQ Partners Riley Mullins, ex-officio, OSU Habitat for Humanity chapter

# Senior Leadership

E.J. Thomas, President & CEO Greg Brown, Chief Financial Officer Brian Canavan, Chief Development Officer Brent Jones, Chief Operations Officer

Julie Byers, Controller Casey Garrett, Restore Operations Manager Lisa Jones, Director, Homeowner Services Jami Keller, Senior Director, Development Erik Lambert, Director, Construction Deb Light, Director, Volunteer Services Eva Reynolds, Compliance Manager Larry Shuman, Director, Marketing Philip Washburn, Director, Programs